

Review Question: Decide if each of these is Surface Culture or Hidden Culture.

Key point to answering this question: Are the results easily visible?

- 「自然消滅で断る習慣」 「生魚を食べる習慣」 「上下関係の概念」
 「風邪の治療方法の通念」 「漫画に対する態度」 「日焼けに対する態度」

- Do you have a boyfriend / girlfriend? YES NO
- Are there communication problems between you? 1 2 3 4 5
- What should Sae do? 1 2 3 4

Different Gender Cultures

- The way boys and girls interact is different
- Years of interacting separately creates different cultures
- Gender communication is _____.

Female Communication Style

- Negotiate 干涉
- Cooperate = show expressions of understanding and agreement
- Ask questions
- Take turns talking and listen to each other
- Express feelings (anger, worries, etc.)
 - 「どうしたの？」 「実はね、。。。。」
- Show sympathy 同情
 - 「わかる、わかる」 「よくあるよね～」

Male Communication Style

- Men tend to argue and disagree more than women
- Men tend to interrupt other people more than women
- Men tend to talk at the same time, and not wait their turn
- Men prefer to give advice instead of sympathize
 - 「お前はアホ！もっと早くしたらよかったのに」
- Men tend to not express feelings
 - F : 「どうしたの？」 M : 「や、別に」
- Men build intimacy 親密性 through _____
- Women build intimacy 親密性 through _____

Check your understanding: For each of the following, write either F or M.

- | | |
|------------------------------------|---------------------|
| ___ build intimacy through actions | ___ show sympathy |
| ___ ask many questions | ___ compete |
| ___ prefer physical actions | ___ interrupt often |

Writing Exercise One

Why did miscommunication occur between Sae and Kenta? Include the following points in your answer: play styles of children; gender cultures; expect other gender to communicate same way as you.

Writing Exercise Two

Read the following description and then answer the questions on the back of the page.

Gender miscommunication is a problem in the workplace. A female manager was trying to explain her ideas about a project to a male manager. Although the male manager was listening, he did not say anything, did not nod¹, and did not smile. About halfway through the explanation, the female manager said to the male manager that he was obviously not interested in what she had to say. She suddenly got up and left the room. However, the male manager was interested, and was very confused by her sudden anger. Explain why there is miscommunication between the male and female managers.

1. The following three questions are for basic understanding of the problem.
 - a. A message has three parts: verbal, non-verbal, and paralinguistic. What part of the message is nodding and smiling?

 - b. Is the custom of “nodding to show interest” surface culture or hidden culture?

 - c. In terms of gender, are the two managers in-group or out-group?

2. Write a short essay explaining why there is anger between the male and female managers. Use the following ideas: *paralinguistic component*; *gender culture*; *intercultural communication* (last class); *surface culture* and *hidden culture* (last class); *group bias* and *outgroup* (before midterm); assume that males and females are different groups).

¹ nod: うなずく

3. What should the male manager do to improve communication? Use the idea of *communication accommodation* as a tool to reduce social distance.

